

Message Text

UNCLASSIFIED

PAGE 01 TEGUCI 04234 091816Z
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W
-----034127 100447Z /16
R 091442Z SEP 77
FM AMEMBASSY TEGUCIGALPA
TO USDOC WASHDC
INFO SECSTATE WASHDC 7801

UNCLAS TEGUCIGALPA 4234

E.O. 11652: N/A
TAGS: BEXP, HO
SUBJ: PRIVATE TRADE OPPORTUNITY

1. 215/01/P0213

2. 090877

3. M. KROMHOUT

4. 215 HONDURAS

5. IAD

6A. CONTACT AGENT --
6B. ROBERTO SANCHEZ, DISTRIBUCIONES
6C. DISTRIBUCIONES ASTRO DE CENTROAMERICA, S.A. DE C.V.
APARTADO POSTAL 1462
TEGUCIGALPA, D.C., HONDURAS

7. CABLE: ASTRO TELEX: 1107 DINANT HT, TEL: 228070

8. SER. NO: 0082800

9. 111

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 TEGUCI 04234 091816Z

10. DESCRIPTION:

38112XX-0050. LABORATORY AND SCIENTIFIC INSTRUMENTS FOR CHEMICAL,
PATHOLOGICAL AND SCIENTIFIC INVESTIGATION LABORATORIES, INCLUDING
CENTRIFUGES, STERILIZERS AND AUTOCLAVES, BALANCES AND SCALES,
MICROSCOPES, ETC.

3841083-0050. MEDICAL EQUIPMENT FOR INTENSIVE CARE IN HOSPITALS, INCLUDING ANESTHESIA APPARATUS, OXYGEN TENTS, BLOOD TRANSFUSSION APPARATUS, ETC.

3079635-0050. VINYL PLASTIC FLOOR TILE FOR HOSPITALS.

3732245-0050. FIBERGLASS FISHING BOATS, BETWEEN 15 AND 18 FEET LONG.

3262052-0050. KITCHENWARE, COMMERCIAL FOR COOKING, PREPARING AND STORING FOOD AND DRINK, INCLUDING ELECTRIC AND GAS RANGES, OVENS, UTENSILS, FOOD MIXERS, CHOPPERS AND GRINDERS, ETC.

35820XX-0050. COMMERCIAL LAUNDRY EQUIPMENT, INCLUDING WASHERS, DRYERS, PRESSES, IRONERS, EXTRACTORS, COIN-OPERATED UNITS, DRY CLEANERS, ETC.

ESTIMATED ANNUAL SALES POTENTIAL FOR ABOVE ITEMS ABOUT \$300,000. BUYER COVERS ENTIRE COUNTRY THROUGH BRANCHES LOCATED IN PRINCIPAL CITIES OF HONDURAS AND 42 SALESMEN. PRESENTLY REPRESENTS PROCTER AND GAMBLE FOR DETERGENTS, AMERICAN HOME PRODUCTS FOR INSECTICIDES, STEPHAN CHEMICAL CO. FOR INSECTICIDES, AND KRAFT PRODUCTS FOR CANNED FOODS. WISHES TO EXPAND BUSINESS INTO ABOVE LINES. 1976 SALES WERE ABOUT \$2.5 MILLION. EMPLOYEES 115; 42 SALESMEN. BUYER WANTS SUPPLIER RESPONSES ASAP, QUOTE CIF PUERTO CORTES, AGAINST SUPPLIERS' TERMS; ALSO TERMS FOR REPRESENTATION ON COMMISSION BASIS. FIRM ENJOYS EXCELLENT REPUTATION IN LOCAL BANKING AND COMMERCIAL CIRCLES
UNCLASSIFIED

UNCLASSIFIED

PAGE 03 TEGUCI 04234 091816Z

AND IS RECOMMENDED AS SUITABLE TRADE CONTACT FOR U.S. FIRMS. WTDR AVAILABLE BUT NEEDS UPDATING.
STAHLMAN

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 09-Sep-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977TEGUCI04234
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770328-0348
Format: TEL
From: TEGUCIGALPA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770978/aaaacomb.tel
Line Count: 97
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: fafd0d49-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1322487
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BEXP, HO
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/fafd0d49-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009